

**County of Los Angeles
Underwriter Pool Placement - 2020**

LONG-TERM

SENIOR MANAGERS

BofA Securities, Inc.
Barclays Capital, Inc.
Citigroup Global Markets, Inc.
Goldman Sachs & Co. LLC
J. P. Morgan Securities LLC
Morgan Stanley & Co. LLC
RBC Capital Markets
Stifel, Nicolaus & Company, Inc.
Wells Fargo Securities

CO-SENIOR MANAGERS*

Piper Sandler & Co.
Raymond James & Associates, Inc.
Siebert Williams Shank & Co., LLC

CO-MANAGERS

Blaylock Van, LLC
FHN Financial Capital Markets
Hilltop Securities Inc.
Jefferies LLC
KeyBanc Capital Markets Inc.
Loop Capital Markets LLC
Mischler Financial Group, Inc.
Oppenheimer & Co., Inc.
Ramirez & Co., Inc.
Robert W. Baird & Co.
U.S. Bancorp Municipal Securities Group
Wedbush Securities Inc.
Ziegler Investment Banking

EMERGING FIRMS

Academy Securities
Alamo Capital
Backstrom McCarley Berry & Co., LLC
Cabrera Capital Markets, LLC
Estrada Hinojosa & Company, Inc.
Great Pacific Securities
Rice Financial Products Company
Stern Brothers & Co.
Westhoff, Cone & Holmstedt

SHORT-TERM

SENIOR MANAGERS

BofA Securities, Inc.
Barclays Capital, Inc.
Citigroup Global Markets, Inc.
Goldman Sachs & Co. LLC
J. P. Morgan Securities LLC
Morgan Stanley & Co. LLC
RBC Capital Markets
Wells Fargo Securities

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Great Pacific Securities
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Westhoff, Cone & Holmstedt

REDEVELOPMENT

SENIOR MANAGERS

Citigroup Global Markets, Inc.
Hilltop Securities Inc.
Morgan Stanley & Co. LLC
Piper Sandler & Co.
RBC Capital Markets
Stifel, Nicolaus & Company, Inc.

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Westhoff, Cone & Holmstedt

LAND SECURED

SENIOR MANAGERS

BofA Securities, Inc.
Hilltop Securities Inc.
Piper Sandler & Co.
RBC Capital Markets
Stifel, Nicolaus & Company, Inc.

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*Firms designated as Co-Senior Managers in the Long-Term category will have the opportunity to bid for the senior book running role on long-term financings with an estimated par amount of \$250 million or less. Furthermore, such firms are eligible to serve as co-senior managers on all long-term financings regardless of the dollar amount.