

**New Issue: MOODY'S ASSIGNS A2 RATING TO \$59 MM EQUIPMENT LEASES OF LOS ANGELES CO., CA**

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Global Credit Research - 23 Nov 2011

**ISSUER RATING OF Aa2 AND A1 RATING ON FIXED ASSET LEASE SUPPORTED OBLIGATIONS AFFIRMED**

LOS ANGELES (COUNTY OF) CA  
Counties  
CA

**Moody's Rating**

<b>ISSUE</b>	<b>RATING</b>
Lease Revenue Bonds, 2011 Series A	A2
<b>Sale Amount</b> \$59,160,000	
<b>Expected Sale Date</b> 12/07/11	
<b>Rating Description</b> Revenue: Government Enterprise	

**Moody's Outlook** STA

**Opinion**

NEW YORK, November 23, 2011 –Moody's Investors Service has assigned an A2 rating to Los Angeles County's Capital Leasing Corporation Lease Revenue Bonds 2011 Series A. At this time we have also affirmed the following ratings of the county: Issuer Rating, Aa2; fixed asset lease obligations, A1. In addition we have affirmed the stable outlook on these ratings.

**RATINGS RATIONALE**

The ratings reflect the county's large and diverse economy, although it is currently stalled and, robust annual growth in the regional economy of 3.5% or more is not expected until 2012. The rating also reflects the county's generally strong financial operations with still sufficient reserves, and its easily manageable debt position. The sizable burden of the county's health care system on its financial operations also weighs on the rating.

The underlying security for the current issue is a lease between the county of Los Angeles and the Capital Asset Leasing Corporation. The lease is a typical, abatable general fund lease secured by the county's pledge to budget and appropriate lease payments so long as it has use and possession of the leased assets. The leased assets will be a group of machinery, equipment and vehicles typical for county purposes. The assigned rating primarily reflects the strength of the county's general fund pledge, the specific terms of the lease, and the county's other fundamental credit strengths stated above.

The atypical three notch rating distinction between the A2 on the current offering and the county's Aa2 Issuer Rating represents Moody's standard notching differential for equipment leases relative to a California issuer's general obligation rating. Broadly speaking the typical three notches reflect the risk of abatement, the narrower, general fund security pledge for leases compared to the very strong, voter-approved unlimited property pledge securing general obligation bonds and the lack of essentiality of equipment.

Proceeds of this issue will be used to retire BANs which were issued to fund the acquisition of machinery, equipment, and vehicles typical for municipal purposes. As has been the county's long term practice, the BANs are held by the county's pooled investment fund. Acquisition of the assets is completed, therefore no construction/acquisition risk exists.

**KEY CREDIT STRENGTHS**

Large and diverse economy.

Strong financial management.

Low lease burden.

**KEY CREDIT CHALLENGES**

Large health care burden.

Three consecutive general fund deficits through 2011.

**FINANCIAL OPERATIONS ARE STRONG WITH AMPLE RESERVES**

The county's ability to preserve its above average financial strength, even through the current climate of sluggish economic conditions and the state's budgetary challenges, is notable. During periods of strong economic expansion and revenue growth the county has balanced its budgets with tight controls on expenditures, and with the embedded conservatism of these budgets, the general fund yielded notable surpluses adding to the county's sizable reserves. Key to the county's fiscal discipline has been its ability to maintain a significant number of positions unfilled during the recent period of financial uncertainty, particularly related to the financial difficulties of the state. The county has also been decisive in

eliminating positions, which has at times resulted in actual lay-offs, but the 2010 and 2011 budgets were free of lay-offs and furloughs.

As of June 30, 2010, the end of the most recent fiscal year for which there are audited financial results, the county's general fund enjoyed a total balance of \$3.0 billion and unreserved balance of \$2.2 billion million equaling 21.6% and 16.0% of general fund revenues respectively. These figures approximate the figures for similarly rated counties in California, although are somewhat less than the figures for similarly rated counties nationwide. The 2010 balance reflects a decrease of \$171 million for the year, which was the second consecutive decrease after twelve consecutive surpluses since 1996, during which time the general fund balance increased from \$160 million to \$3.4 billion in 2008. The 2010 general fund deficit was largely the result of expenditure reductions not keeping pace with flat revenues. Despite the decrease in reserves, 2010 saw a modest 0.1% increase in revenues while expenditures decreased by 0.2%. This was a material improvement in overall budgetary balance than in the previous year when expenditures continued to grow while revenues were decreasing.

While the county's commitment to strong financial operations is evident, we believe that the key pressure on the county's expenditures remains its enormous health care system. In 2010 the county spent \$2.42 billion in health related expenses from the general fund, which represented 18.3% of expenditures before transfers. In addition, the county's five major health care facilities had combined operating expenses of \$3.1 billion, and received \$686 million in inter-fund transfers from the general fund. For many years, the health care system has operated with structural deficits, relying on its reserves, general fund transfers and other one-time measures. The latter include state and federal waivers which, in return for operating improvements, allow the county to seek reimbursements for certain normally ineligible expenditures.

The county's unaudited 2011 results point to another general fund deficit of about \$270 million, decreasing the general fund balance to \$2.72 billion and the Committed, Assigned and Unassigned balance to \$2.4 billion, the relative sizes of both of which remain consistent with similarly rated large counties in the state. Once again, the small deficit was due to expenditure reductions failing to match revenue shortfalls, although significant reductions were made. The county has had a hiring freeze in place since 2009 and made expenditure cuts across the board, especially in services and supplies. Most notably, however, there were no salary increases. Cuts from the state were generally not backfilled.

The county's 2012 budget indicates no dramatic changes from 2011. The budget appears to rely less on cancellation of reserves and designations of fund balance than in 2011, which may reflect incrementally closer structural balance. The hiring freeze and reducing headcount is still the county's primary tool for controlling expenditures. Some labor concessions, including 0% COLA in 2010, 2011, and 2012 also result in measurable savings. Based on the county's initial assessment, the state budget impact on its 2012 budget is minimal. Overall, we expect a 2012 general fund deficit on the order of those experienced in fiscal 2009, 2010 and 2011. However, if these deficits persist beyond 2012, the county's reserve levels may begin to fall short of reserves consistent with the current rating, and downward pressure may mount on the rating.

#### LARGE, DIVERSE AND AGAIN GROWING ECONOMY WITH BELOW AVERAGE WEALTH AND INCOME LEVELS

Los Angeles is by far the largest county in the state. The economy remains diverse with higher education, manufacturing, healthcare and biotech firms, trade, tourism and perhaps most importantly, the TV/motion picture industry prominent among the county's largest private sector employers. The county's population and employment recovered strongly through the 1990's following the severe contraction of the defense industry in the early 1990's. However, since 2000 population growth has moderated with out-migration outpacing in-migration.

Through 2008 total employment remained between 4.4 and 4.7 million and the unemployment rate in mid single digits approximated the rates of the state as a whole. During the most recent recession the county seems to have lost approximately 400,000 jobs with over two thirds of the losses occurring in 2009, when the metro area gross product contracted by 3.9%.

Between September 2010 and September 2011 approximately 15,000 jobs seem to have been lost, with the unemployment rate climbing to a very high 12.2%. The county's recovery is still weighed down by its stalled labor market, but the gross metro area product is expected to increase by 1.0% in 2011. Employment has been flat. Entertainment and tourism are among the few industries to add to payrolls in recent months. We don't expect the unemployment rate to be in single digits until 2013.

The county's trillion dollar tax base has fared somewhat better than other counties' in the state. After decreasing by 0.6% and 1.9% respectively in 2010 and 2011, the county's assessed value (AV) increased by a small but notable 1.4% in 2012. This relative stability is due to the more built out and aged nature of the county's residential base. The county's 2012 full value per capita of \$109,000 remains notably lower than the California county median of \$127,000 but higher than the national median of \$75,800. The 2000 census indicated that while nominal income levels grew in Los Angeles over the prior decade, the average resident's socio-economic profile weakened in real terms and relative to state and national averages. For example, as of the 2000 census, median family income in Los Angeles County was only 87.6% of the state average and 92.8% of the national average, compared to 96.2% and 110.8% respectively as of the prior, 1990 census. Going forward, although the county's economy, wealth and income levels may not grow as rapidly as in the recent past, we believe the county will continue to enjoy one of the most diverse and steadily growing economies in the state.

#### MANAGEABLE DEBT POSITION

Proceeds of this issue will be used to retire BANs which were issued to fund the acquisition of the leased assets. As has been the county's long term practice, the BANs are held by the county's pooled investment fund. The final maturity on the bonds is June 1, 2017. This program has been in place for over twenty years. The county has spend more than \$80 million on equipment outlined in the lease which could be used to support the lease.

Including the current offering the county will have approximately \$1.6 billion in outstanding direct debt., The county's direct debt burden is 0.2% and overall debt 3.1% of assessed value. While the county's direct debt equals the state average of 0.2% for counties, overall debt is above the median of 2.0% due to the significant debt of overlying entities, most notably the Los Angeles Unified School District. Moody's nonetheless believes that the county's debt levels remain very easily manageable. It is noted that the county's lease ratios - perhaps the best measure of the budget burden of county debt - compare better with medians. The typical median net lease burden for a California county is 1.7% of general fund revenues while the total burden of lease and General Fund obligations (e.g. pension obligation bonds) is 2.0%. With the current offering the county's peak lease payment, as a percent of general fund revenue, will be about 1.0%. The county's POBs were retired in 2011.

The county's annual actuarially required contribution for its Other Post Employment Benefits (OPEB) is \$1.72 billion but the county's practice is to fund its OPEB on a pay-as-you-go basis, which in 2012 is approximately \$430 million. At this rate, the OPEB liability is likely to continue to grow each year. The county recognizes the importance of better managing its OPEB liability, and hopes to take concrete measures with the recovering economy. In the meantime, the retirement of the pension obligations will afford the county some relief in the short term. The county's pension systems are in healthier positions. The Los Angeles County Employee Retirement Association's Retirement plan had a funding ratio of

83.4% as of June 30, 2010.

#### LEGAL PROVISIONS FOR THE CURRENT OFFERING ARE SATISFACTORY FOR THIS TYPE OF TRANSACTION.

The county pledges to budget and appropriate for lease payments; as such, the bonds represent an obligation of its general fund subject only to abatement. Security provisions provide protection against abatement risk, primarily through the county's commitment to obtain rental interruption insurance in an amount equal to two years' rental payments. The debt service reserve fund, to be funded from proceeds in an amount of \$2 million, is smaller than typical for this type of transaction. Nevertheless, the reserve is satisfactory given the amount of rental interruption insurance to be provided, the rapid retirement of the bonds, and the county's strong management of its debt program. Given that the current borrowing of \$59 million is supported by lease payments for \$80 million of equipment also makes the likelihood of abatement remote.

#### Outlook

Moody's outlook on Los Angeles County's long-term ratings is stable. The stable outlook reflects the county's demonstrated ability to preserve its financial position through challenging economic and financial cycles. The financial health with which the county emerges from the expected fiscal challenges in the current and coming years will be an important contributor to future rating considerations.

#### WHAT COULD MAKE THE RATING GO UP

Long term financial stability of the county's health system with structural budgetary balance

Significant improvement in the area economy with fundamental improvement in area income levels

#### WHAT COULD MAKE THE RATING GO DOWN

Significant deterioration of the county's financial position

#### KEY STATISTICS

2010 estimated population: 10 million.

2000 median family income, \$46,452 (87.6% of state)

2000 per capita income, \$20,683 (91.1% of state)

2012 full valuation: \$1.07 billion

Overall debt burden: 3.1%

Net direct debt burden: 0.2%

FY 2010 General Fund balance: \$3.0 billion (21.6% of 2010 General Fund revenues)

FY 2010 Undesignated General Fund balance: \$1.6 billion (11.5% of 2010 General Fund revenues)

Net lease burden, est. 1.0%

The principal methodology used in this rating was Moody's Approach to Rating U.S. Municipal and Not-For-Profit Pool Financings published in May 2010. Please see the Credit Policy page on [www.moody.com](http://www.moody.com) for a copy of this methodology.

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